

Paul Eder Zamor

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Purpose-driven leader with a wealth of international experience in NGOs and the private sector, spanning 10+ years. Results-driven SME in business management, marketing, public relations, event planning, and non-profit management. Well adept at building and sustaining robust working relationships with suppliers, vendors, volunteers, and other key stakeholders in executing projects and initiatives. Proven ability to plan and organize mission trips, educational events, and seminars with an emphasis on less fortunate individuals and families. Holds dual bachelor's degrees in political science and international relations and a Master of Law in cybersecurity. Poised to obtain a rewarding new role for an NGO or government agency to contribute to the organizational mission and objectives.

Select Achievements

- Coordinated with schools and churches to organize mission trips, educational events, and seminars to help eradicate youth marginalization in Haiti, as Founder, President, and CEO of Youth Evangelical Leaders.
- Partnered with volunteers at the American Red Cross to provide emotional support and comfort to individuals and families affected by a tragic shooting.
- Built and grew Karabela Enterprises into a leader in transportation and logistics while overseeing all day-to-day financial and operational aspects of the company.

Professional Experience

Senior Consultant

09/2021-Present

P&J Consulting Firm | Oakland Park, FL (Remote)

- Fosters and sustains robust working relationships with individuals, entrepreneurs, and businesses in delivering specialized consulting in cybersecurity and business formulation.
- Empowers clients by helping them create and sustain robust cybersecurity systems to safeguard critical company assets, revenue, and data.
- Coordinates with entrepreneurs to help with organizational visioning and business formulation while educating them about the business landscape and regulations.
- Serves as Global Affairs advisor to private clients and organizations regarding matters of International Relations and Politics in a variety of fields which include but are not limited to: National Security, Latin American and Caribbean affairs, Haitian studies affairs, Middle Eastern affairs, Languages and Cultures of North Africa, Global Black affairs and European and Eurasian Affairs.

General Manager

12/2020-Present

Karabela Enterprises | Oakland Park, FL

- Managing the day-to-day financial and operational aspects of the company while ensuring alignment with industry regulations, as Co-Founder and GM.
- Providing leadership and guidance to ensure efficient and effective operations, including logistics, maintenance, and fleet management.
- Establishing a robust foundation to substantiate our long-term mission by recruiting, hiring, and training an all-star staff (e.g., administrators, drivers, and dispatchers).
- Fostering and sustaining strong working relationships with customers, facilitating negotiations and addressing customer concerns as needed.
- Cultivating operational excellence by analyzing existing workflows and systems to identify challenges, risks, or opportunities for improvement.

President, and CEO

02/2010-Present

Youth Evangelical Leaders | Gonaives, Haiti

- Mobilized young people in the Haitian community in the US and Haiti to help eradicate youth marginalization, as President and Founder of the NGO.
- Improved engagement and awareness by planning and organizing social media campaigns, mission trips, educational events, and seminars for community schools and churches.

Travel Agent & Event Planner
Mr. & Mrs. Elegant LLC | Fort Lauderdale, FL

05/2014 - 03/2020

- Assisted clients by helping them plan and coordinate VIP travel arrangements, including flights, cruises, accommodations, transportation, tours, and activities, as a Travel Agent (11/2018-03/2020).
- Built relationships with travel suppliers, including airlines, hotels, tour operators, and cruise lines; and negotiated contracts and rates to secure the best deals for clients.
- Utilized multiple marketing channels, including social media, email marketing, and networking to reach potential clients and promote travel packages, deals, and special offers.
- Communicated with clients to understand their requirements to develop bespoke event concepts and themes based on their budgets and preferences, as an Event Planner (05/2014-10/2018).
- Promoted events through the development of integrated marketing strategies, including creating marketing collateral and coordinating with media outlets to enhance coverage.

Slot Customer Service Rep.

07/2015 - 01/2021

Seminole Casino Coconut Creek | Coconut Creek, FL

- Responsible for providing excellent customer service to every guest.
- Pay slot machine jackpots and complete the required paperwork neatly and accurately.
- Assist customers by answering general questions regarding slot play while building rapport and providing them a memorable experience.

Cage Cashier

02/2013 - 07/2015

Seminole Casino Coconut Creek | Coconut Creek, FL

- Responsible for serving the customers in a friendly, efficient and accurate manner through the exchange of chips, tokens, coins, checks, markers, etc. and safeguarding assigned company funds.
- Prepared paperwork, balanced sheets and documents in accordance with the Seminole Tribe of Florida. Participated in the daily cage reconciliation process with different internal banks.
- Demonstrated actions and behaviors that reinforce the Company's Mission and Values of Communication, Friendly, Fun, Fast, Fresh, and Focus.

Administrative Assistant

11/2008 - 09/2010

Institution Mixtes Hugues St. Pierre | Gonaives, Haiti

- Managed a range of daily office operations, including invoices, contracts, policy updates, and payroll checks, as an Administrative Assistant at the K-12 school.
- Assisted parents on a daily basis with administrative tasks concerning their child.

Community Engagement

Registered Volunteer

02/2028 - Present

American Red Cross | South Florida Region

- Provided emotional support and comfort to individuals and families affected by a shooting.
- Empowered those affected by the shooting by connecting them with appropriate resources and counseling services as needed.
- Partnered with volunteers, staff, and community partners to ensure a coordinated, effective response while sharing information to achieve our collective goals.

Teacher's Assistant (Intern)

05/2017 - 06/2017

French Heritage Language Program | Miami, FL

- Worked with students individually or in small groups during classroom activities, providing guidance, and answering questions related to the French language and assignments.
- Promoted cultural understanding by sharing information about French culture, traditions, and customs, and incorporating cultural elements into classroom activities.

Volunteer

01/2009 - 09/2010

PEDDCOM 2050 | Gonaives, Haiti

- Participated in multiple projects for the community development NGO with the goal of identifying families for food and clothing distribution.
- Collaborated with executives to identify service opportunities and participate in humanitarian projects.
- Communicated with families and internal groups to ensure clarity of goals, as a liaison.

Education

Master of Law (Magna Cum Laude), Cybersecurity Law & Policy, St. Thomas University, School of Law, 05/2021

Bachelor of Arts, Political Science, Bachelor of Arts, International Relations, Florida International University, 07/2017
GPA: 3.4; Member, Political Science Honor Society, and International Relations Honor Society; Modules: Asian Globalization & Latin America, National Security Studies, Latin America & Caribbean Studies, Middle East Studies, European & Eurasian Studies, Global Black Studies, Haitian Studies, Languages & Cultures of North Africa.

Professional Skills

Transformative Leadership · Public Relations · Marketing Strategy · Non-Profit Management · Volunteer · Management · Humanitarian Aid · Sales · Disaster Response · Government Affairs · Media Affairs · Project Management · Event Planning and Management · Cybersecurity · National Security · Counterterrorism · Research · Cyberlaw · Policy Analysis · Youth Development · Conflict Management · Software (CRMs, Microsoft Office, Google Drive) · Programming (Java) ·

Multilingual (English, Haitian-Creole, Spanish, French)